

Position: Sales Representative
Date: 02-14-2003
Location: Tampa, FL

Tax term: Full Time (Part Time/Internship/ Work Study are also available)
Pay rate: Market
Length: Perm

A fast-growing, software outsourcing and web development company ALTOROS SYSTEMS is expanding their operations in the US. The company has offices in Tampa, FL and Eastern Europe, Minsk, Belarus. ALTOROS SYSTEMS is currently adding 2-3 sales professionals to our US team.

What we offer:

- An experienced and professional recruitment and project management team that will also assist you in sales.
- CEO and Executive-level sales support.
- Very lucrative commission plan and profit sharing package, commensurate on experience.
- An opportunity to work in an organization that is: 1) flexible and agile 2) has very little to no middle management 3) will offer you the support you need to be flexible and successful with your clients.
- H1-B sponsorship is available (requires long-term relationship).
- An exceptional benefits package including medical, dental, pharmacy/prescription, vision, and hearing aids benefits.

What we are looking for:

- Highly motivated sales person with dedication and desire to learn.
- Ability to build relationships with multiple decision-makers.
- Ability to work independently, as well as in a team environment.
- Responsibilities will include research, finding, managing the deal process, and closing.
- Good presentational and communication skills (oral and written) as well as professional appearance are required.
- Special consideration will be given to candidates having strong track record selling Software and Web Development Services, IT Consulting.
- Experience in handling large accounts, or Fortune 1000 clients a big plus.

Send us your resume via email or fax.

ALTOROS SYSTEMS
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